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**Maili Saba,
Nakuru**



**Elephant Bedroom Camp,
Samburu**



**Kilima Safari Camp,
Mara**



**Pinewood Village,
Galu Beach**

COMPANY PROFILE

We define ourselves as creators of worthwhile and lasting leisure experiences for the person who is particular on their comfort and conveniences and is looking to have a memorable experience.

So this is what we ask you to expect from us when we arrange your leisure activities for a holiday trip, an accommodation facility, an out of town excursion or bonding activity.

Our region of operation is within East Africa: Kenya, Uganda, Tanzania & Rwanda

You may be looking for a romantic getaway, a honeymoon, alone time to re-charge, a family holiday or even to bond with friends or work colleagues....if it's your leisure time that you're looking to spend; constructively of course! We have various options for you to consider.

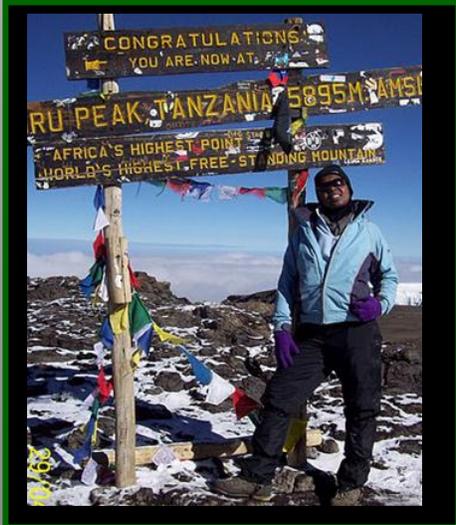
WHO MANAGES THE COMPANY?

Exclusive Eco Travels is managed by a dynamic female entrepreneur - Liz Kimotho who has a passion for the tourism industry and is now at the fore front of advocating for sustainable tourism business practices by serving as secretary on the board of Ecotourism Society of Kenya, a body advocating for responsible tourism standards in Kenya. She also holds a Travelife Certificate issued by the European Centre for Eco Agro Tourism for the successful completion of a Tourism Sustainability course.





Gorilla Tracking, Uganda



Mount Kilimanjaro, Tanzania



FREQUENTLY ASKED QUESTIONS

Q: Does it mean that I have to stay in the “bush” for it to be environmentally conscious

A: No, on the contrary, there are many facilities which offer modern facilities in comfort and style while ensuring that their operations are environmentally conscious eg the use of solar panels, waste management etc. There are also mainstream facilities that have made strides in their operations so as to heed the increasing voice of doing business responsibly.

Q: When is the low season or the best time to travel?

A: The tourism industry follows international guest arrivals therefore the low season is in the months of April-May when international arrivals are low, high seasons: June -March. If planning to catch the “world’s best show’ that is the wildebeest migration, the months between June and October are the peak months in both Tanzania (Serengeti) & Kenya (Mara)with the wildebeest crossing from Tanzania into Kenya and then returning to Tanzania. Resident rates which are lower than the non-resident rates, however apply to citizens and expatriates with work permits.

Q: Why is going on holiday so expensive?

A: For anything well planned in advance, costs can be managed, it therefore helps to identify in good time when you would like to travel to enable having a wider range to choose from in line with your budget range and needs. Last minute bookings can be quite expensive as the cheaper options tend to be taken up earlier. By booking earlier, you can also manage the payments in installments.

Q: Why would I need a travel agent, can’t I just book everything directly?

A: While this is the case for many people, the peace of mind and convenience with dealing with an agent who is readily available and can keep you in the know when facilities are giving special deals can make your travel planning that much more hustle free. The agent can also assist you with up-to-date information of what is going on which can be of use to you when deciding on which travel option will best suit your interests and tastes. They can also act as a “one-stop-solution” in regards to your preparations before, during & after your trip.

Rhino Charge: <http://www.exclusivecotravels.com/video.asp>



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WHY CHOOSE US?

We believe that if others have found us to be of value to them, why not you? We also believe in listening to our clients and always ask for feedback so that we may serve you better. We therefore always follow up to ensure that you had a good experience and if there is anything we can improve on, so that we can become even better in helping you create memorable experiences.....the reason we exist.

A sample of comments from past clients:



“You guys are extremely efficient; you can be sure I will be using for a very long time. Thanks for all your assistance.” **Maria, Kenya**

“Can't wait for you to organize something else for us! Milly and her family had a fantastic time! Take care and God bless.” **Julliette, Turkey**

“We would like to let you know that we had a great honeymoon and the choice of package was excellent. We will definitely be keeping your contacts for future travel reference and will refer our friends to you. Best wishes”
Mr & Mrs Mwangi, Honeymooners

Thanks for checking up, it was good experience all around. No complaints really although I traveled with an avid Tennis player who missed the opportunity to use the court since there is no resident coach at the country club...but everything was really good. **Judy, Kenya**

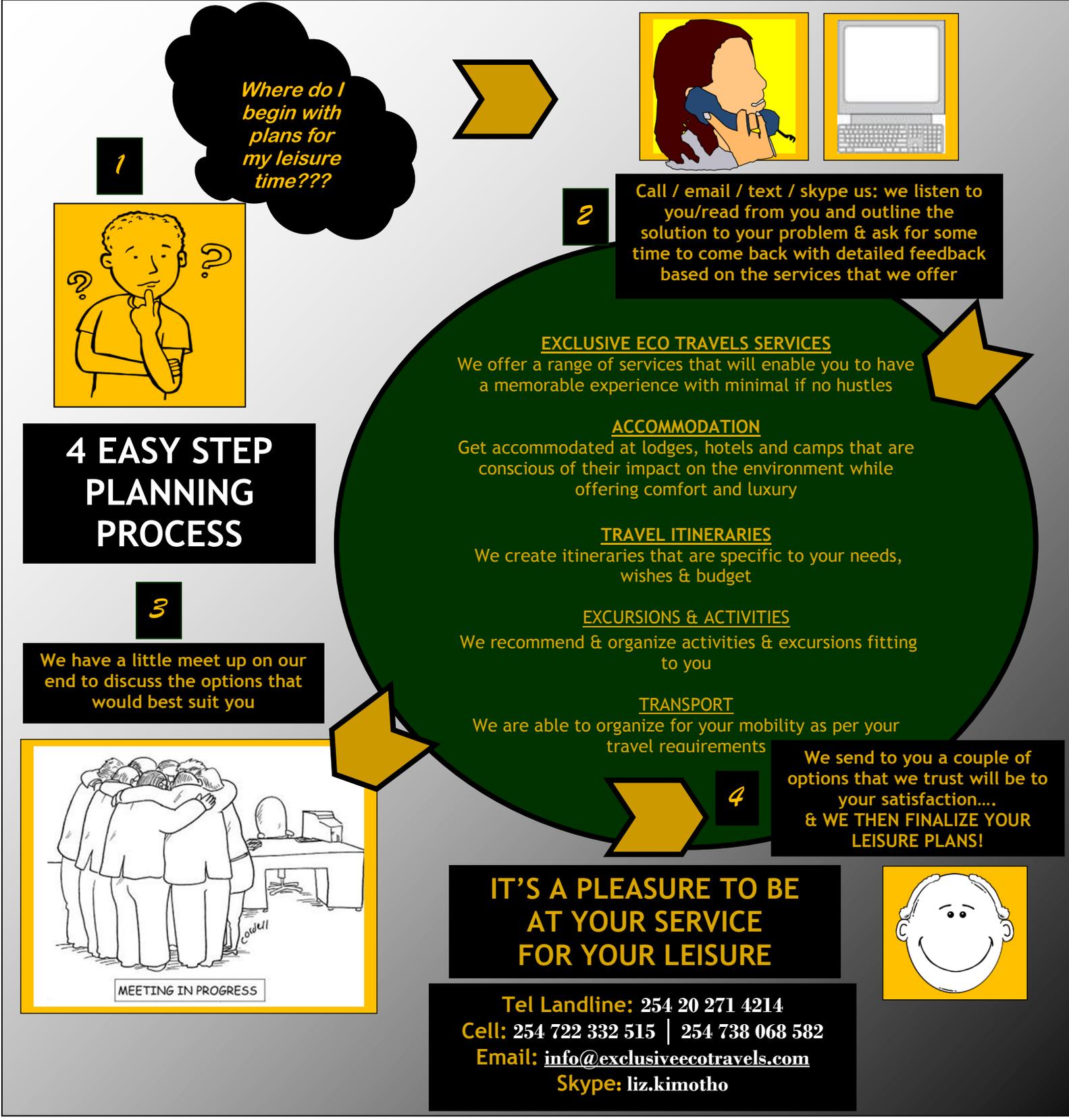


“It was a great experience with you! I enjoyed every moment, the accommodation and people; I loved your knowledge and experience and was really impressed how Peter navigated us through the Mara. I felt so safe with him, and he was so much with his heart into his job, this was great to see. Thanks, I would always come back to you! (hope to be in Kenya again!!!)”
Kerstin, Germany

“Thank you again for all your assistance with organizing the holiday in the Mara & Mt. Kenya. My family had a great time!”
Elsie, Kenya expatriate

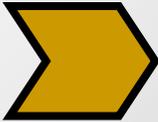


“I had sooooo much fun on the safari! It really was amazing! Thank you so much for finding me this package within my budget. I really enjoyed all the people in the safari group as well. 3 nights and 4 days was the perfect stay. We saw the Big 5 so I felt fulfilled. We didn't see the wildebeest cross over the river, however I know it's by chance when you get to see them. But there were wildebeest everywhere. Millions of them. And lions we as well. We even saw them feasting on the wildebeest and the hyenas were feasting on them too. Masai Mara is truly beautiful. I decided to go on the cultural visit and I purchased a handmade pair of earrings from the village. They are extremely warm and nice people. What I really liked were the local families and children waving at our bus as we passed by, some of them were jumping and down laughing with joy -- as if we were the animals lol. It was such a genuine and sincere welcome, it really warmed my heart. And guess what? I decided to do the hot air balloon and I loved it! The champagne breakfast was great too. You are an excellent travel agent. I really appreciate your service and will definitely be recommending you to my friends.” **Juliette - USA**



Where do I begin with plans for my leisure time???

1



2

Call / email / text / skype us: we listen to you/read from you and outline the solution to your problem & ask for some time to come back with detailed feedback based on the services that we offer

4 EASY STEP PLANNING PROCESS

EXCLUSIVE ECO TRAVELS SERVICES
 We offer a range of services that will enable you to have a memorable experience with minimal if no hustles

ACCOMMODATION
 Get accommodated at lodges, hotels and camps that are conscious of their impact on the environment while offering comfort and luxury

TRAVEL ITINERARIES
 We create itineraries that are specific to your needs, wishes & budget

EXCURSIONS & ACTIVITIES
 We recommend & organize activities & excursions fitting to you

TRANSPORT
 We are able to organize for your mobility as per your travel requirements

3

We have a little meet up on our end to discuss the options that would best suit you



4

We send to you a couple of options that we trust will be to your satisfaction.... & WE THEN FINALIZE YOUR LEISURE PLANS!

IT'S A PLEASURE TO BE AT YOUR SERVICE FOR YOUR LEISURE



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